

## III. Economic Profile

### Overview

The Economic Profile of Mecklenburg County consists primarily of data produced by Virginia Works, U.S. Census Bureau, and the Bureau of Labor Statistics.



### Related Terms and Definitions

#### **Average Weekly Wage**

Computed as average quarterly wages divided by 13.

#### **Consumer Price Index (CPI)**

The Consumer Price Index measures the average change over time in the prices paid by urban consumers for a representative market basket of consumer goods and services.

#### **Local Employment Dynamics (LED)**

The Local Employment Dynamics Program at the Census Bureau, together with its state partners, provides employment information at the county, city, and Workforce Investment Area level. This information tracks workers in different industries by age and gender and provides statistics on job creation, separation, turnover, and wages.

#### **Quarterly Census of Employment & Wages (QCEW)**

A federal/state cooperative program that collects and compiles employment and wage data for workers covered by state unemployment insurance (UI) laws and the federal civilian workers covered by Unemployment Compensation for Federal Employees (UCFE). These data are maintained at the state in micro and macro levels and also sent to BLS quarterly.

#### **Unemployment Insurance (UI)**

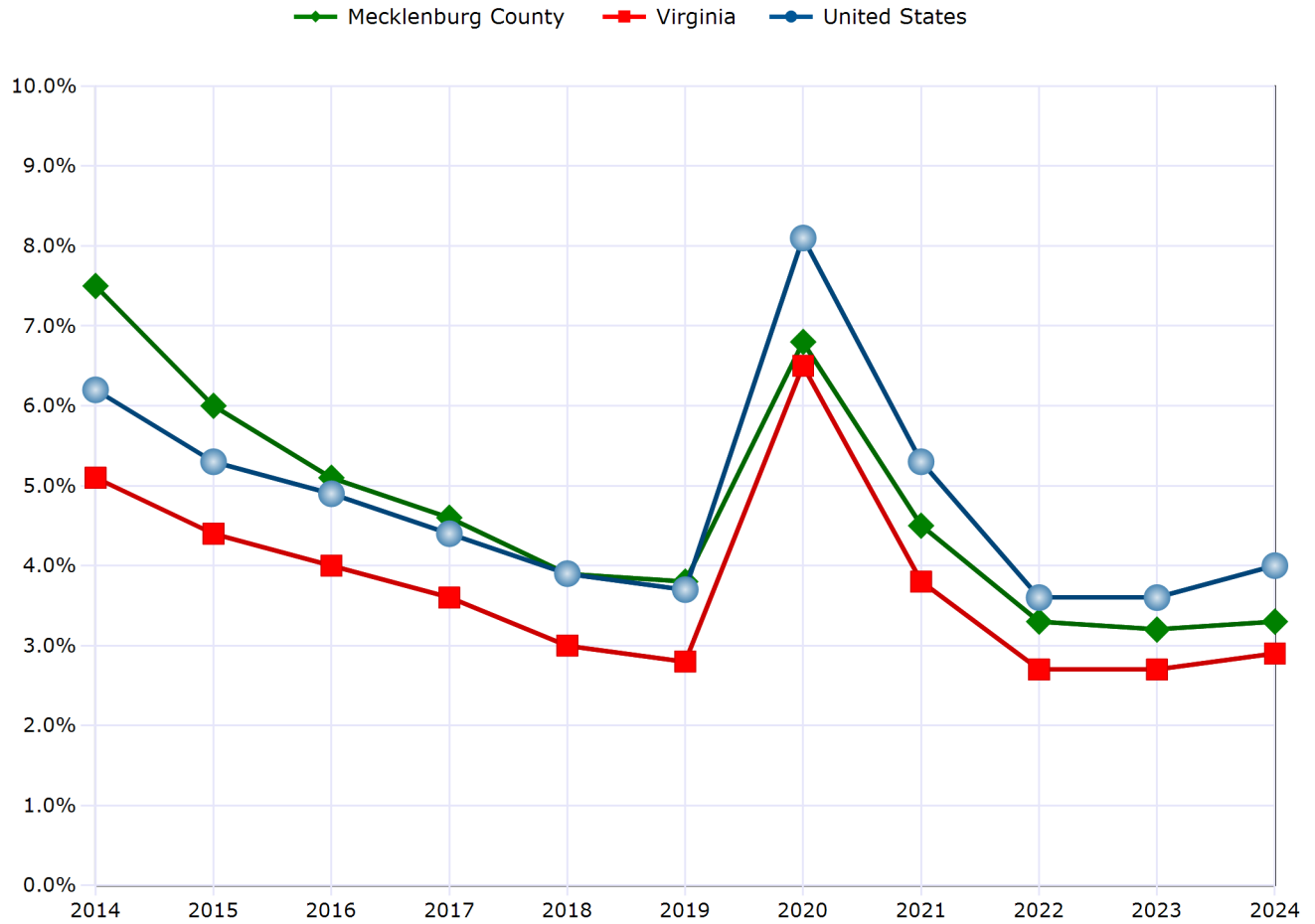
Unemployment insurance is a program for the accumulation of funds paid by employers to be used for the payment of unemployment insurance to workers during periods of unemployment which are beyond the workers' control. Unemployment insurance replaces a part of the worker's wage loss if he becomes eligible for payments.

#### **Unemployment Rate**

The number of unemployed people as a percentage of the labor force.

## Unemployment Rates

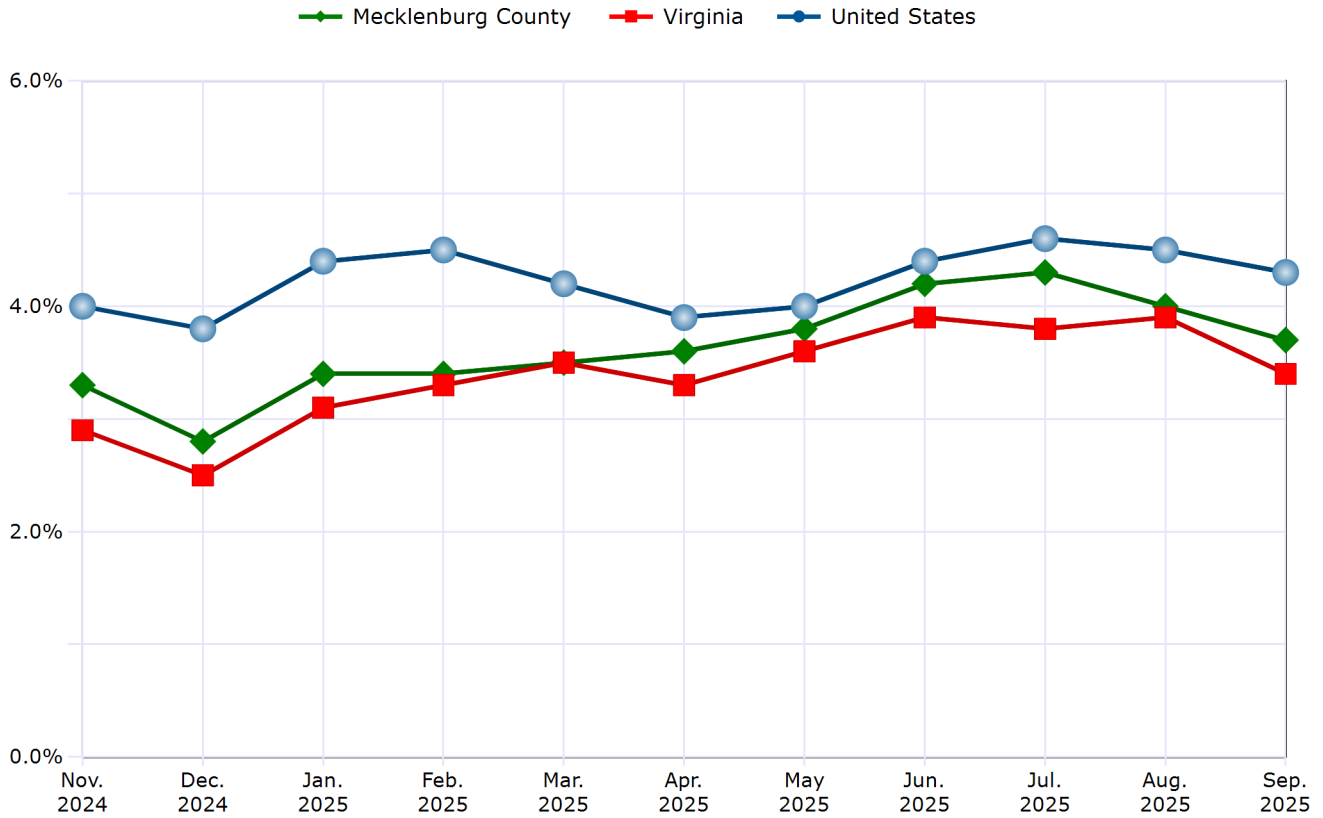
*Trends*



|             | Mecklenburg County | Virginia | United States |
|-------------|--------------------|----------|---------------|
| <b>2014</b> | 7.5%               | 5.1%     | 6.2%          |
| <b>2015</b> | 6.0%               | 4.4%     | 5.3%          |
| <b>2016</b> | 5.1%               | 4.0%     | 4.9%          |
| <b>2017</b> | 4.6%               | 3.6%     | 4.4%          |
| <b>2018</b> | 3.9%               | 3.0%     | 3.9%          |
| <b>2019</b> | 3.8%               | 2.8%     | 3.7%          |
| <b>2020</b> | 6.8%               | 6.5%     | 8.1%          |
| <b>2021</b> | 4.5%               | 3.8%     | 5.3%          |
| <b>2022</b> | 3.3%               | 2.7%     | 3.6%          |
| <b>2023</b> | 3.2%               | 2.7%     | 3.6%          |
| <b>2024</b> | 3.3%               | 2.9%     | 4.0%          |

Source: Virginia Works, Economic Information & Analytics, Local Area Unemployment Statistics.

## Unemployment Rates *Past 12 Months*



|                  | Mecklenburg County | Virginia | United States |
|------------------|--------------------|----------|---------------|
| <b>Nov. 2024</b> | 3.3%               | 2.9%     | 4.0%          |
| <b>Dec. 2024</b> | 2.8%               | 2.5%     | 3.8%          |
| <b>Jan. 2025</b> | 3.4%               | 3.1%     | 4.4%          |
| <b>Feb. 2025</b> | 3.4%               | 3.3%     | 4.5%          |
| <b>Mar. 2025</b> | 3.5%               | 3.5%     | 4.2%          |
| <b>Apr. 2025</b> | 3.6%               | 3.3%     | 3.9%          |
| <b>May 2025</b>  | 3.8%               | 3.6%     | 4.0%          |
| <b>Jun. 2025</b> | 4.2%               | 3.9%     | 4.4%          |
| <b>Jul. 2025</b> | 4.3%               | 3.8%     | 4.6%          |
| <b>Aug. 2025</b> | 4.0%               | 3.9%     | 4.5%          |
| <b>Sep. 2025</b> | 3.7%               | 3.4%     | 4.3%          |

Source: Virginia Works, Economic Information & Analytics, Local Area Unemployment Statistics.

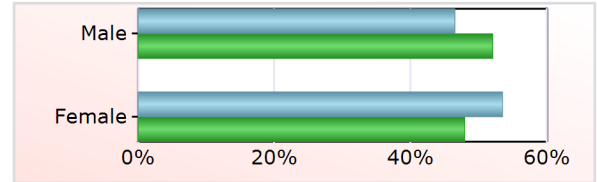
## Characteristics of the Insured Unemployed

Total number of claimants: 114

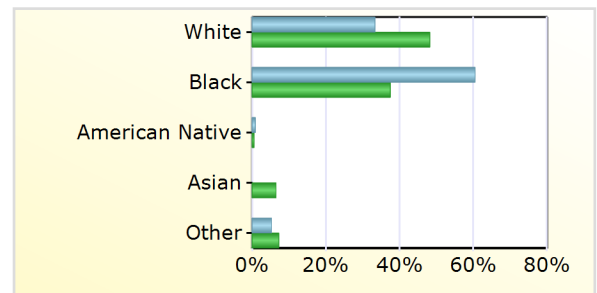
Mecklenburg County - (114 claimants)

Virginia - (28,243 claimants)

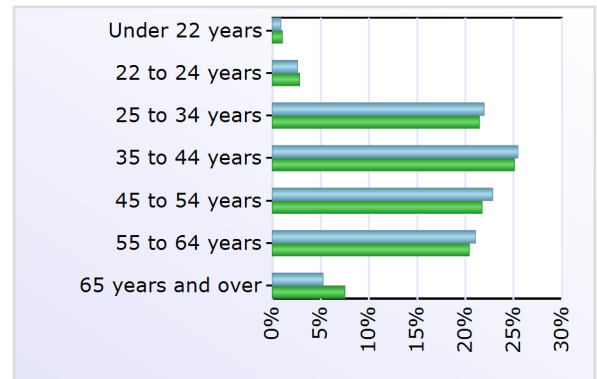
| Gender             | Mecklenburg County | Virginia |
|--------------------|--------------------|----------|
| <b>Male</b>        | 53                 | 14,701   |
| <b>Female</b>      | 61                 | 13,542   |
| <b>Unspecified</b> |                    |          |



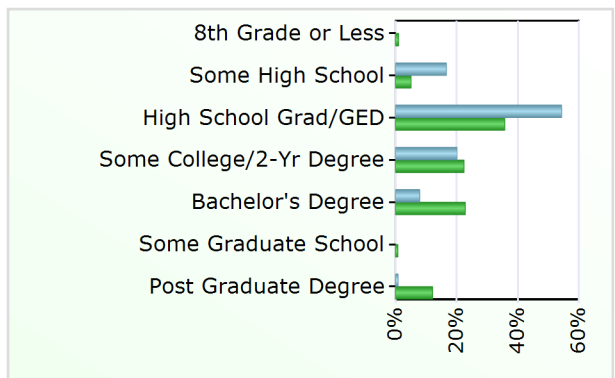
| Race                   | Mecklenburg County | Virginia |
|------------------------|--------------------|----------|
| <b>White</b>           | 38                 | 13,624   |
| <b>Black</b>           | 69                 | 10,594   |
| <b>American Native</b> | 1                  | 146      |
| <b>Asian</b>           |                    | 1,832    |
| <b>Other</b>           | 6                  | 2,047    |



| Age                      | Mecklenburg County | Virginia |
|--------------------------|--------------------|----------|
| <b>Under 22 years</b>    | 1                  | 294      |
| <b>22 to 24 years</b>    | 3                  | 801      |
| <b>25 to 34 years</b>    | 25                 | 6,051    |
| <b>35 to 44 years</b>    | 29                 | 7,078    |
| <b>45 to 54 years</b>    | 26                 | 6,136    |
| <b>55 to 64 years</b>    | 24                 | 5,761    |
| <b>65 years and over</b> | 6                  | 2,122    |
| <b>Unknown</b>           |                    |          |



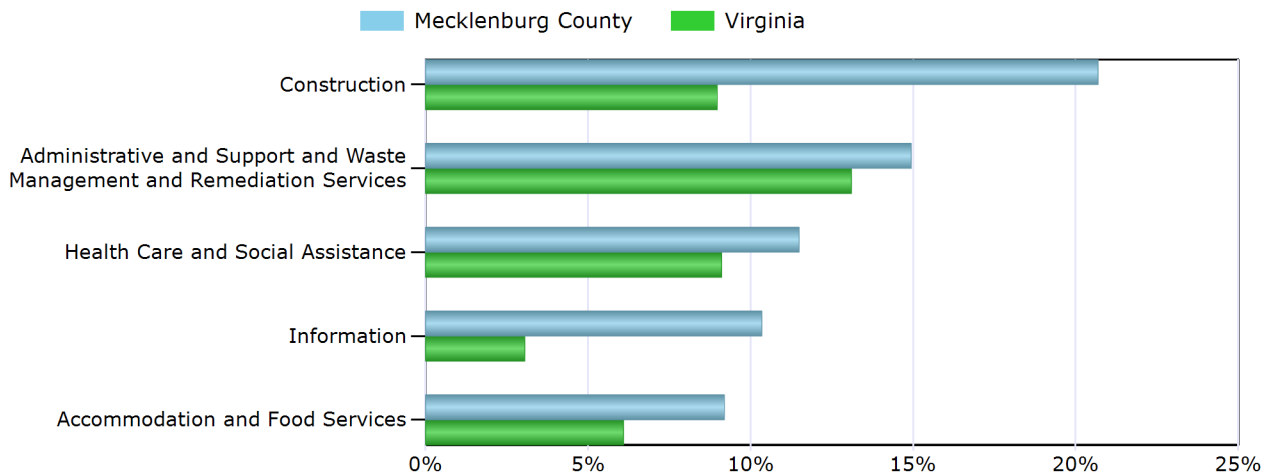
| Education                       | Mecklenburg County | Virginia |
|---------------------------------|--------------------|----------|
| <b>8th Grade or Less</b>        |                    | 278      |
| <b>Some High School</b>         | 19                 | 1,442    |
| <b>High School Grad/GED</b>     | 62                 | 10,103   |
| <b>Some College/2-Yr Degree</b> | 23                 | 6,336    |
| <b>Bachelor's Degree</b>        | 9                  | 6,452    |
| <b>Some Graduate School</b>     |                    | 208      |
| <b>Post Graduate Degree</b>     | 1                  | 3,424    |
| <b>Unknown</b>                  |                    |          |



Source: Virginia Works, Economic Information & Analytics, Characteristics of the Insured Unemployed, February 2026.

## Characteristics of the Insured Unemployed

Top 5 Industries With Largest Number of Claimants in Mecklenburg County  
(excludes unclassified)



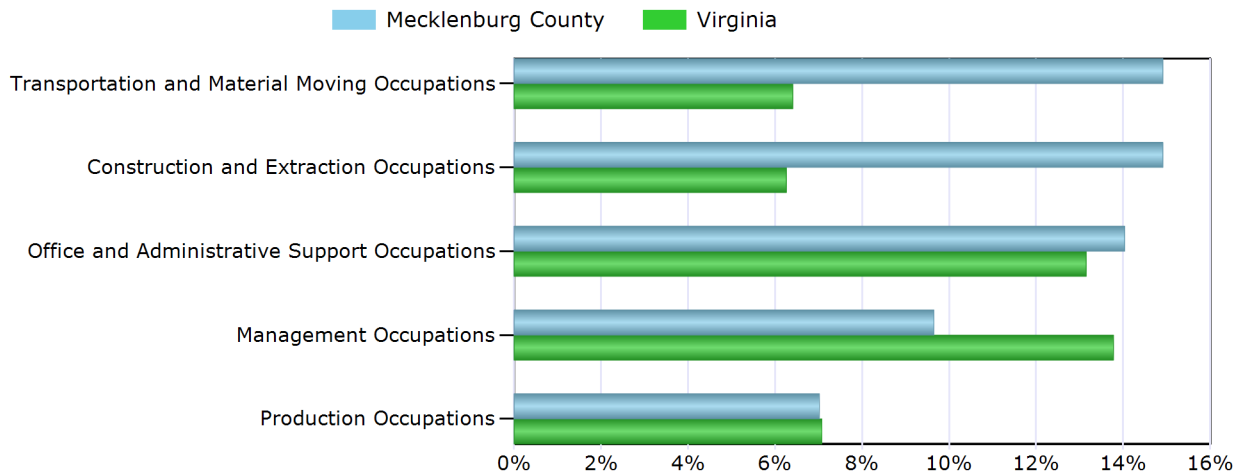
| Industry   | Mecklenburg County | Virginia |
|--|--------------------|----------|
| Construction   | 18                 | 2,174    |
| Administrative and Support and Waste Management and Remediation Services | 13                 | 3,173    |
| Health Care and Social Assistance  | 10                 | 2,206    |
| Information  | 9                  | 739      |
| Accommodation and Food Services  | 8                  | 1,475    |
| Unclassified   | 5                  | 2,691    |
| Manufacturing  | 4                  | 358      |
| Professional, Scientific, and Technical Services                         | 4                  | 5,213    |
| Wholesale Trade  | 3                  | 842      |
| Transportation and Warehousing   | 3                  | 566      |
| Finance and Insurance  | 3                  | 1,193    |
| Other Services (except Public Administration)                            | 3                  | 821      |
| Retail Trade   | 2                  | 905      |
| Agriculture, Forestry, Fishing and Hunting                               | 1                  | 119      |
| Arts, Entertainment, and Recreation                                      | 1                  | 313      |
| Mining, Quarrying, and Oil and Gas Extraction                            |                    | 62       |
| Utilities  |                    | 34       |
| Real Estate and Rental and Leasing                                       |                    | 510      |
| Management of Companies and Enterprises                                  |                    | 289      |
| Educational Services   |                    | 536      |

Source: Virginia Works, Economic Information & Analytics, Characteristics of the Insured Unemployed, February 2026.

## Characteristics of the Insured Unemployed

### Top 5 Occupation Groups With Largest Number of Claimants in Mecklenburg County

*(excludes unknown occupations)*

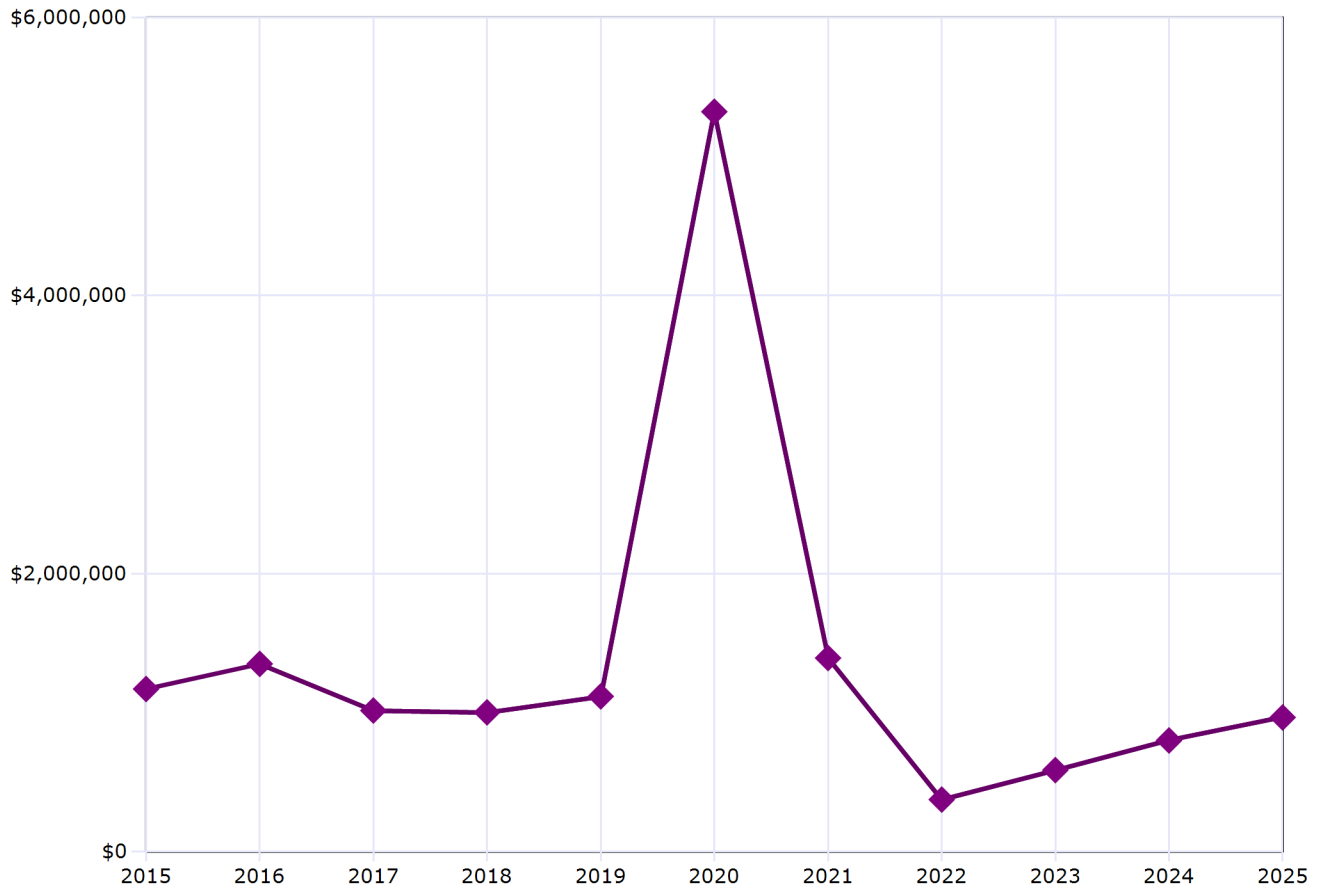


| Occupation   | Mecklenburg County | Virginia |
|--|--------------------|----------|
| Construction and Extraction Occupations                    | 17                 | 1,767    |
| Transportation and Material Moving Occupations             | 17                 | 1,809    |
| Office and Administrative Support Occupations              | 16                 | 3,714    |
| Management Occupations                                     | 11                 | 3,891    |
| Production Occupations                                     | 8                  | 1,998    |
| Food Preparation and Serving Related Occupations           | 7                  | 1,149    |
| Protective Service Occupations                             | 6                  | 397      |
| Sales and Related Occupations                              | 5                  | 1,671    |
| Healthcare Support Occupations                             | 4                  | 774      |
| Personal Care and Service Occupations                      | 4                  | 386      |
| Computer and Mathematical Occupations                      | 3                  | 2,994    |
| Healthcare Practitioners and Technical Occupations         | 3                  | 556      |
| Installation, Maintenance, and Repair Occupations          | 3                  | 822      |
| Business and Financial Operations Occupations              | 2                  | 2,308    |
| Community and Social Service Occupations                   | 2                  | 327      |
| Building and Grounds Cleaning and Maintenance Occupations  | 2                  | 788      |
| Architecture and Engineering Occupations                   | 1                  | 720      |
| Legal Occupations  | 1                  | 193      |
| Education, Training, and Library Occupations               | 1                  | 393      |
| Farming, Fishing, and Forestry Occupations                 | 1                  | 128      |
| Life, Physical, and Social Science Occupations             |                    | 356      |
| Arts, Design, Entertainment, Sports, and Media Occupations |                    | 1,039    |
| Military Specific Occupations                              |                    | 63       |
| Unknown Occupation Code                                    |                    |          |

*Source: Virginia Works, Economic Information & Analytics, Characteristics of the Insured Unemployed, February 2026.*

## Unemployment Insurance Payments

*Trends*

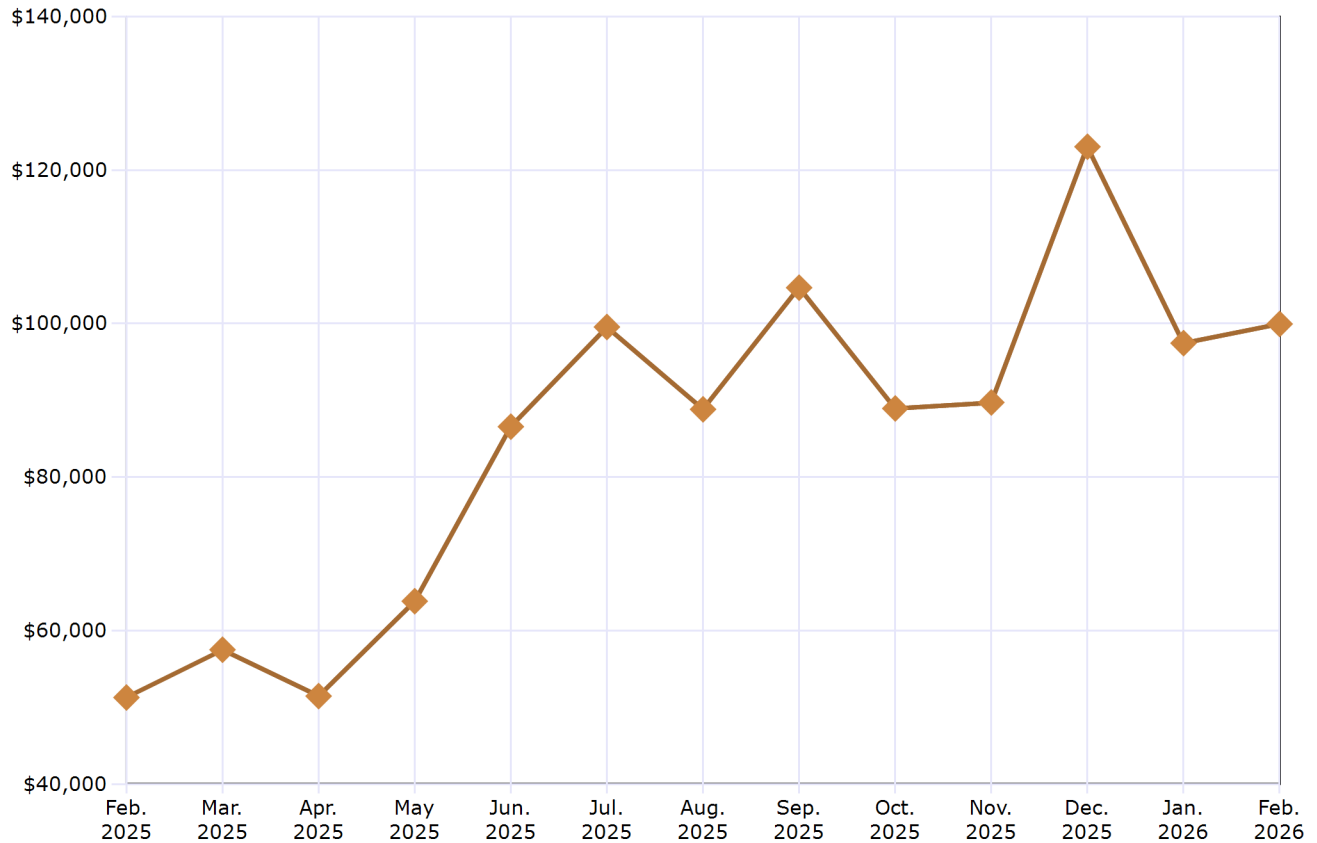


|             | Mecklenburg County |             | Virginia   |                 |
|-------------|--------------------|-------------|------------|-----------------|
|             | Weeks Paid         | Amount Paid | Weeks Paid | Amount Paid     |
| <b>2015</b> | 4,550              | \$1,169,669 | 1,198,476  | \$351,290,100   |
| <b>2016</b> | 5,186              | \$1,350,242 | 1,263,292  | \$379,622,081   |
| <b>2017</b> | 3,947              | \$1,014,784 | 1,114,650  | \$336,664,624   |
| <b>2018</b> | 3,838              | \$1,001,818 | 941,154    | \$286,468,017   |
| <b>2019</b> | 4,084              | \$1,116,370 | 867,371    | \$269,014,541   |
| <b>2020</b> | 22,077             | \$5,321,457 | 8,600,869  | \$2,279,487,650 |
| <b>2021</b> | 5,544              | \$1,392,359 | 1,601,885  | \$458,078,646   |
| <b>2022</b> | 1,217              | \$374,337   | 485,275    | \$154,636,752   |
| <b>2023</b> | 1,995              | \$586,114   | 685,711    | \$232,048,074   |
| <b>2024</b> | 2,578              | \$799,811   | 821,464    | \$281,948,022   |
| <b>2025</b> | 2,897              | \$965,239   | 958,475    | \$336,260,202   |

Source: Virginia Employment Commission, Economic Information & Analytics, Unemployment Insurance Program.

## Unemployment Insurance Payments

Past 12 Months



|                  | Mecklenburg County |             | Virginia   |              |
|------------------|--------------------|-------------|------------|--------------|
|                  | Weeks Paid         | Amount Paid | Weeks Paid | Amount Paid  |
| <b>Feb. 2025</b> | 151                | \$51,294    | 67,208     | \$23,330,065 |
| <b>Mar. 2025</b> | 173                | \$57,515    | 80,917     | \$28,182,251 |
| <b>Apr. 2025</b> | 163                | \$51,474    | 71,831     | \$25,077,568 |
| <b>May 2025</b>  | 198                | \$63,837    | 74,874     | \$26,230,081 |
| <b>Jun. 2025</b> | 266                | \$86,572    | 90,500     | \$31,564,327 |
| <b>Jul. 2025</b> | 300                | \$99,562    | 88,280     | \$30,838,363 |
| <b>Aug. 2025</b> | 255                | \$88,834    | 85,310     | \$29,930,805 |
| <b>Sep. 2025</b> | 306                | \$104,678   | 91,400     | \$32,455,220 |
| <b>Oct. 2025</b> | 261                | \$88,946    | 77,985     | \$27,634,073 |
| <b>Nov. 2025</b> | 273                | \$89,727    | 70,847     | \$25,162,669 |
| <b>Dec. 2025</b> | 372                | \$123,042   | 90,198     | \$31,953,758 |
| <b>Jan. 2026</b> | 294                | \$97,453    | 82,981     | \$29,321,778 |
| <b>Feb. 2026</b> | 289                | \$99,951    | 81,372     | \$29,629,263 |

Source: Virginia Works, Unemployment Insurance Program.

## Employers by Size of Establishment

|                                | Mecklenburg County | Virginia       |
|--------------------------------|--------------------|----------------|
| <b>0 to 4 employees</b>        | 629                | 207,876        |
| <b>5 to 9 employees</b>        | 173                | 41,114         |
| <b>10 to 19 employees</b>      | 110                | 30,733         |
| <b>20 to 49 employees</b>      | 82                 | 22,801         |
| <b>50 to 99 employees</b>      | 31                 | 7,586          |
| <b>100 to 249 employees</b>    | 8                  | 4,170          |
| <b>250 to 499 employees</b>    | ***                | 1,098          |
| <b>500 to 999 employees</b>    | ***                | 371            |
| <b>1000 and over employees</b> | 0                  | 279            |
|                                | <b>1,038</b>       | <b>316,028</b> |

## Employment by Size of Establishment

|                                | Mecklenburg County | Virginia         |
|--------------------------------|--------------------|------------------|
| <b>0 to 4 employees</b>        | 939                | 264,518          |
| <b>5 to 9 employees</b>        | 1,159              | 273,771          |
| <b>10 to 19 employees</b>      | 1,501              | 417,792          |
| <b>20 to 49 employees</b>      | 2,423              | 684,503          |
| <b>50 to 99 employees</b>      | 2,036              | 521,848          |
| <b>100 to 249 employees</b>    | 1,040              | 618,496          |
| <b>250 to 499 employees</b>    | ***                | 377,264          |
| <b>500 to 999 employees</b>    | ***                | 254,429          |
| <b>1000 and over employees</b> | 0                  | 731,112          |
|                                | <b>11,889</b>      | <b>4,143,733</b> |

Note: Asterisks (\*\*\*) indicate non-disclosable data.

'Zero; no employment' typically represents new startup firms or sole-proprietorships.

Source: Virginia Works, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 3rd Quarter (July, August, September) 2025.

## 50 Largest Employers

- |   |                                       |
|---|---------------------------------------|
| 1. MCV Hospital                         | 26. Hardee's                          |
| 2. Microsoft Business Solutions         | 27. Cracker Barrel Old Country Store  |
| 3. Mecklenburg County School Board      | 28. Mecklenburg Electric Co-operative |
| 4. Wal Mart                             | 29. Penmac Personnel Services         |
| 5. Jeanswear Distribution LLC           | 30. Murphy Investments LLC            |
| 6. Food Lion                            | 31. Southside Medical Managem Inc     |
| 7. County of Mecklenburg                | 32. 7-Eleven                          |
| 8. Unique Wholesale Distributors LLC    | 33. Bridgewater Bar & Grill           |
| 9. Eastern Region Field Unit            | 34. Carter Machinery Company          |
| 10. Southside Community Services        | 35. Coreweave Inc                     |
| 11. Monroe Tree Services Division       | 36. MCV Physicians                    |
| 12. Chase City Nursing And Rehab Center | 37. Rex Materials of Virginia Inc     |
| 13. Parker Oil Company, Inc.            | 38. Sauder Manufacturing Co.          |
| 14. The Home Depot                      | 39. Virginia Homes Of Boydton LLC     |
| 15. Nucor Buildings Group SC            | 40. Xcel Admin America Inc            |
| 16. South Hill Va Opco Llc              | 41. Postal Service                    |
| 17. Mcdonalds                           | 42. Total Image Solutions, LLC        |
| 18. Dolgencorp LLC                      | 43. 313 Franklin LLC                  |
| 19. Care Advantage                      | 44. Newmart Builders Inc              |
| 20. Clarksville Health & Rehab Center   | 45. Loves Travel Stops & Coun Inc     |
| 21. Southern Textile Service            | 46. American Indust Heat Transfer     |
| 22. VDOT                                | 47. Sbm Management Services, Lp       |
| 23. Lake Country Area Agency on Aging   | 48. Quik Fuel, Inc.                   |
| 24. Town of South Hill                  | 49. BGF Industries Inc.               |
| 25. Bojangles                           | 50. Nipro Glass Americas Corp         |

Source: Virginia Works, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 3rd Quarter (July, August, September) 2025.

### Did you know...

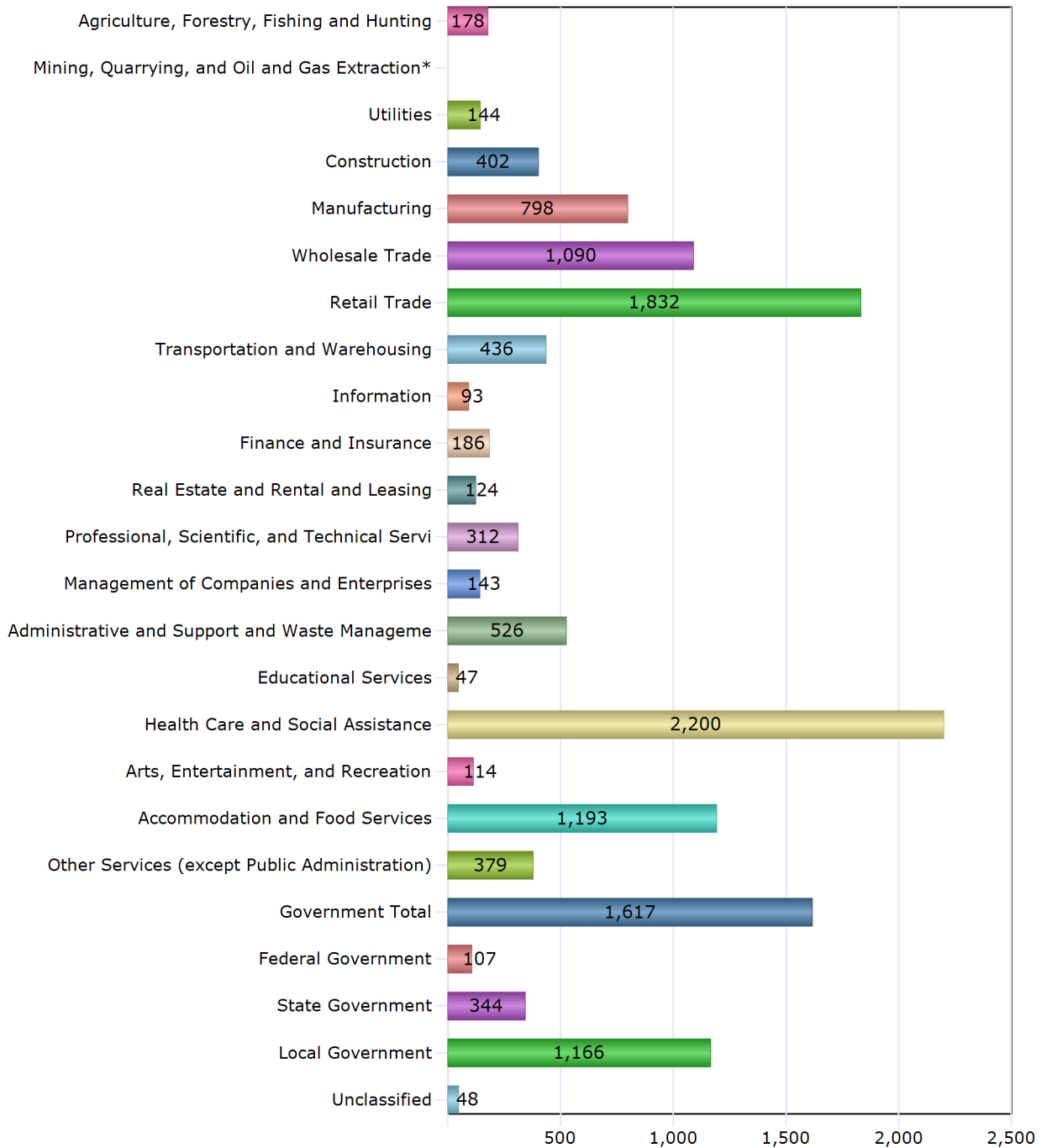
you can search over 300,000 employer listings on our website provided by Infogroup? This easy-to-use feature lets you search for employers by keyword, industry, sales volume, size range, and more!



For this data and more, visit us on the web at:

[www.VirginiaWorks.com](http://www.VirginiaWorks.com)

### Employment by Industry

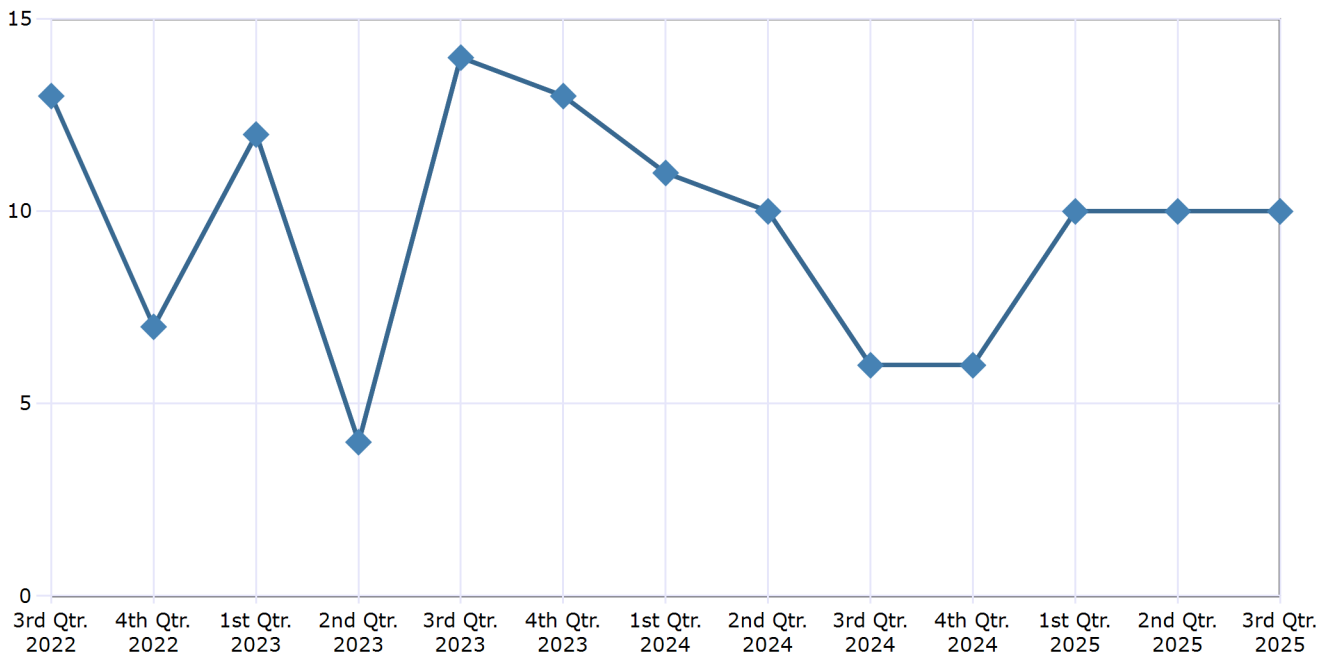


**Total: 11,890**

Note: Asterisk (\*) indicates non-disclosable data.

Source: Virginia Works, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 3rd Quarter (July, August, September) 2025.

### New Startup Firms

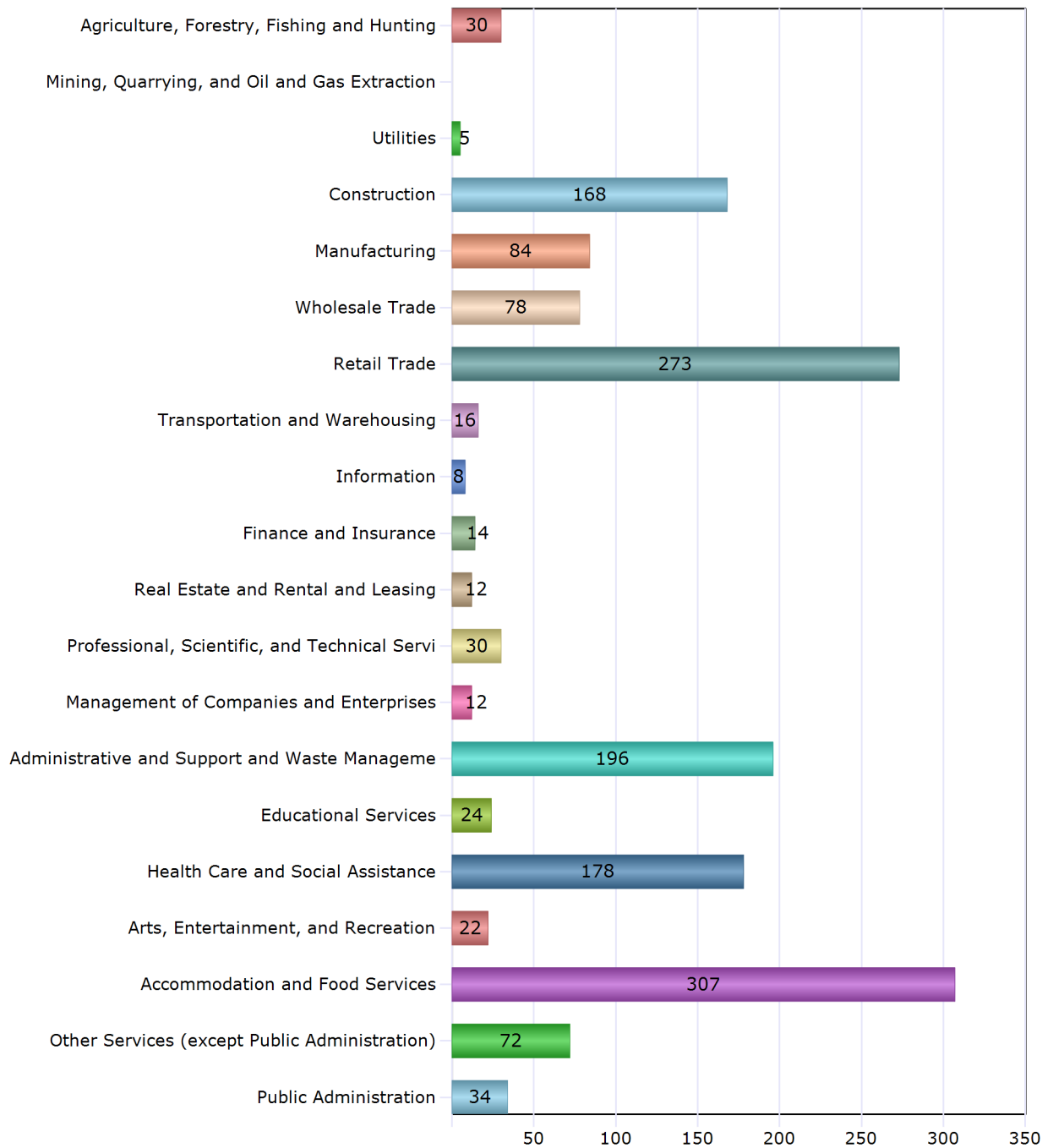


|                      | Mecklenburg County | Virginia |
|----------------------|--------------------|----------|
| <b>3rd Qtr. 2022</b> | 13                 | 4,839    |
| <b>4th Qtr. 2022</b> | 7                  | 4,162    |
| <b>1st Qtr. 2023</b> | 12                 | 5,320    |
| <b>2nd Qtr. 2023</b> | 4                  | 4,835    |
| <b>3rd Qtr. 2023</b> | 14                 | 4,472    |
| <b>4th Qtr. 2023</b> | 13                 | 4,454    |
| <b>1st Qtr. 2024</b> | 11                 | 5,789    |
| <b>2nd Qtr. 2024</b> | 10                 | 4,468    |
| <b>3rd Qtr. 2024</b> | 6                  | 4,555    |
| <b>4th Qtr. 2024</b> | 6                  | 4,203    |
| <b>1st Qtr. 2025</b> | 10                 | 5,093    |
| <b>2nd Qtr. 2025</b> | 10                 | 4,378    |
| <b>3rd Qtr. 2025</b> | 10                 | 4,278    |

*Note: The following criteria was used to define new startup firms:*  
 1.) Setup and liability date both occurred during 3rd Quarter (July, August, September) 2025  
 2.) Establishment had no predecessor UI Account Number  
 3.) Private Ownership  
 4.) Average employment is less than 250  
 5.) For multi-unit establishments, the parent company must also meet the above criteria.

*Source: Virginia Works, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 3rd Quarter (July, August, September) 2025.*

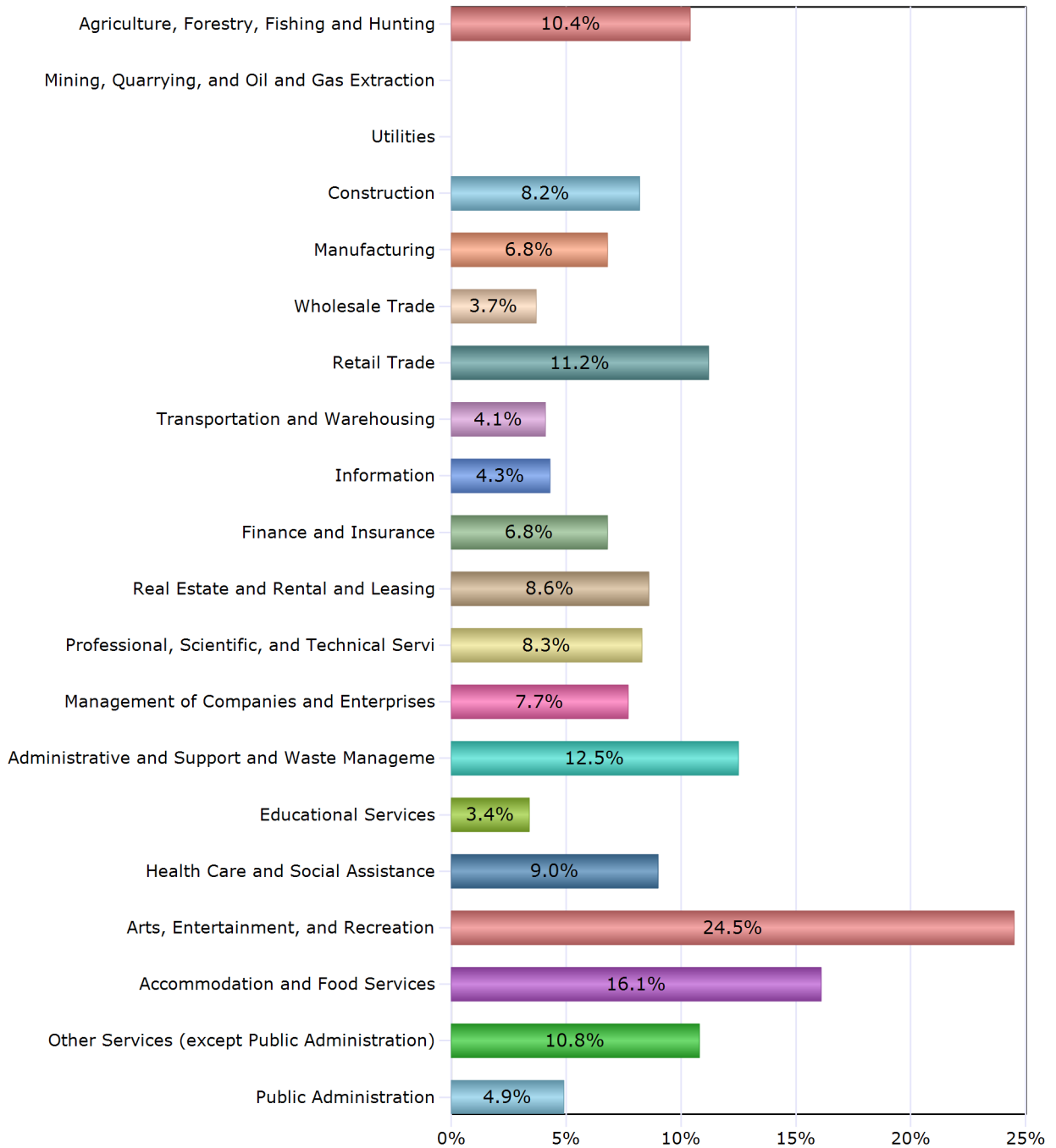
### New Hires by Industry



**Total: 1,563**

Source: U.S. Census Bureau, Local Employment Dynamics (LED) Program, 1st Quarter (January, February, March) 2024, all ownerships.

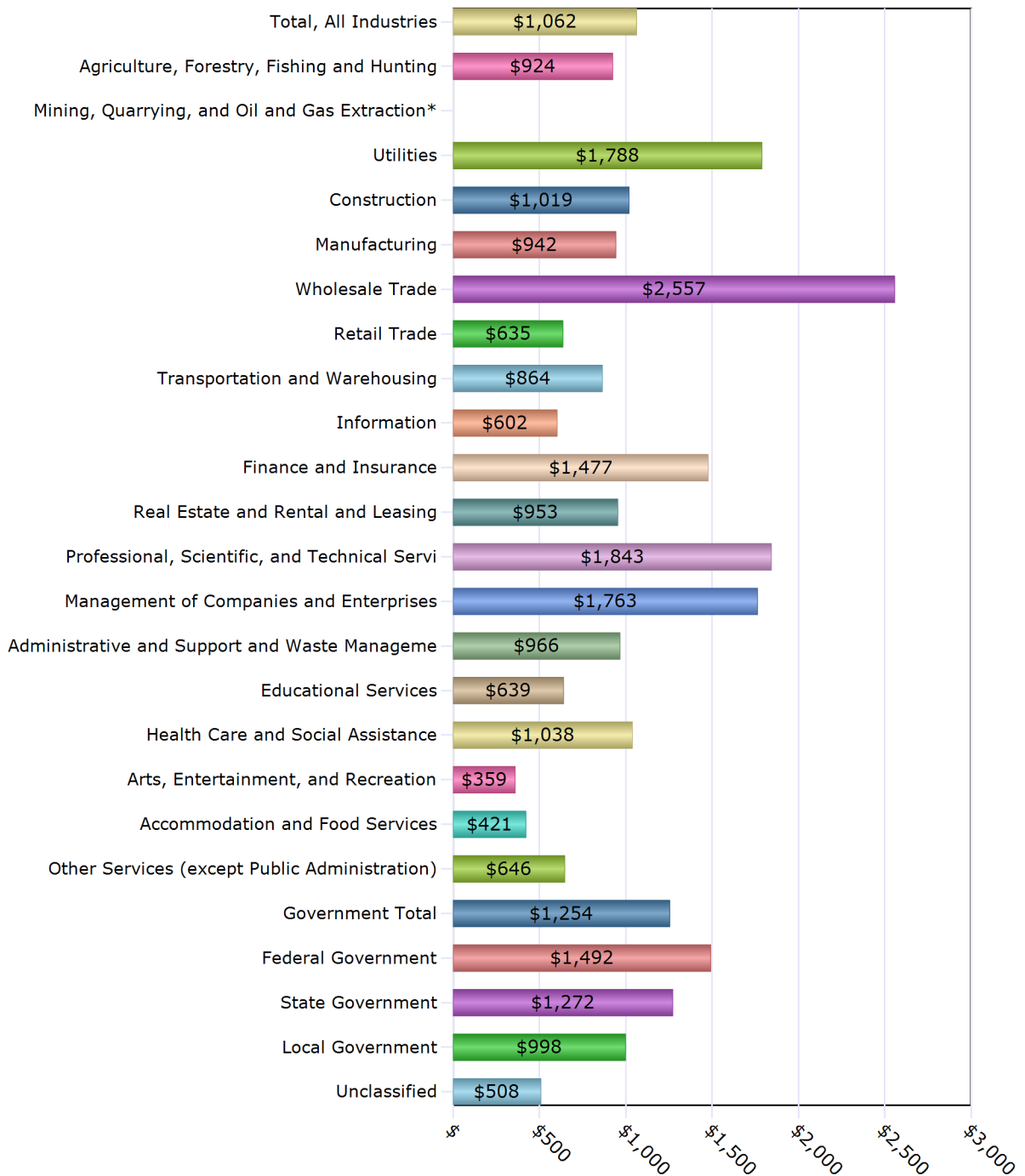
### Turnover by Industry



**Average: 9.0%**

Source: U.S. Census Bureau, Local Employment Dynamics (LED) Program, 4th Quarter (October, November, December) 2023, all ownerships.

### Average Weekly Wage by Industry



Note: Asterisk (\*) indicates non-disclosable data.

Source: Virginia Works, Economic Information & Analytics, Quarterly Census of Employment and Wages (QCEW), 3rd Quarter (July, August, September) 2025.

### Age of Workers by Industry

|   | 14–18 | 19–21 | 22–24 | 25–34 | 35–44 | 45–54 | 55–64 | 65+   |
|---|-------|-------|-------|-------|-------|-------|-------|-------|
| Total, All Industries                         | 310   | 528   | 523   | 2,028 | 2,115 | 2,052 | 1,977 | 1,138 |
| Agriculture, Forestry, Fishing and Hunting    | 4     | 4     |       | 24    | 29    | 36    | 50    | 23    |
| Mining, Quarrying, and Oil and Gas Extraction |       |       |       |       |       |       |       |       |
| Utilities                                     |       |       | 5     | 21    | 24    | 19    | 18    |       |
| Construction                                  | 4     | 22    | 33    | 87    | 122   | 108   | 104   | 53    |
| Manufacturing                                 | 4     | 29    | 22    | 132   | 162   | 193   | 184   | 84    |
| Wholesale Trade                               |       | 11    | 44    | 247   | 245   | 187   | 112   | 50    |
| Retail Trade                                  | 95    | 159   | 108   | 298   | 278   | 270   | 268   | 163   |
| Transportation and Warehousing                | 4     | 9     | 8     | 53    | 76    | 104   | 124   | 53    |
| Information                                   |       |       |       | 19    | 25    | 24    | 37    | 29    |
| Finance and Insurance                         | 3     | 4     | 6     | 41    | 33    | 38    | 44    | 16    |
| Real Estate and Rental and Leasing            |       | 3     | 4     | 17    | 16    | 23    | 29    | 10    |
| Professional, Scientific, and Technical Servi | 3     | 5     | 12    | 56    | 58    | 51    | 45    | 36    |
| Management of Companies and Enterprises       | 3     | 5     | 9     | 22    | 27    | 34    | 32    | 14    |
| Administrative and Support and Waste Manageme | 7     | 16    | 37    | 180   | 157   | 127   | 90    | 41    |
| Educational Services                          | 4     | 10    | 14    | 112   | 127   | 179   | 196   | 140   |
| Health Care and Social Assistance             | 14    | 69    | 85    | 325   | 340   | 293   | 272   | 177   |
| Arts, Entertainment, and Recreation           | 7     | 10    | 6     | 13    | 13    | 17    | 17    | 30    |
| Accommodation and Food Services               | 147   | 136   | 87    | 206   | 171   | 139   | 127   | 74    |
| Other Services (except Public Administration) | 5     | 13    | 17    | 51    | 77    | 66    | 76    | 72    |
| Public Administration                         |       | 18    | 20    | 119   | 129   | 138   | 150   | 71    |

Source: U.S. Census Bureau, Local Employment Dynamics (LED) Program, 1st Quarter (January, February, March) 2024, all ownerships.

### What is LED?

Developed by the U.S. Census Bureau, the Local Employment Dynamics (LED) program merges Virginia's Unemployment Compensation wage and employer records with Census demographic data. Read more about LED on the following website:

<http://lehd.did.census.gov/led/>



## Industry Employment and Projections

Long Term (Period= 32)

|  | Employment     |                |        | Percent |        |
|--|----------------|----------------|--------|---------|--------|
|  | Estimated 2022 | Projected 2032 | Change | Total   | Annual |
| Total, All Industries  | 61,448         | 59,115         | -2,333 | -3.8%   | -.39%  |
| Total Self-Employed and Unpaid Family Workers                            | 4,229          | 3,966          | -263   | -6.22%  | -.64%  |
| Agriculture, Forestry, Fishing and Hunting                               | ***            | ***            | ***    |         | ***    |
| Mining   | ***            | ***            | ***    |         | ***    |
| Mining, Quarrying, and Oil and Gas Extraction                            | ***            | ***            | ***    |         | ***    |
| Utilities  | ***            | ***            | ***    |         | ***    |
| Construction   | 3,199          | 2,876          | -323   | -10.1%  | -1.06% |
| Manufacturing  | 5,170          | 4,586          | -584   | -11.3%  | -1.19% |
| Wholesale Trade  | 1,773          | 1,643          | -130   | -7.33%  | -.76%  |
| Retail Trade   | 6,760          | 6,277          | -483   | -7.15%  | -.74%  |
| Transportation and Warehousing   | ***            | ***            | ***    |         | ***    |
| Information  | 527            | 464            | -63    | -11.95% | -1.27% |
| Finance and Insurance  | 819            | 900            | 81     | 9.89%   | .95%   |
| Real Estate and Rental and Leasing                                       | 378            | 326            | -52    | -13.76% | -1.47% |
| Professional, Scientific, and Technical Services                         | 1,696          | 1,517          | -179   | -10.55% | -1.11% |
| Management of Companies and Enterprises                                  | 529            | 381            | -148   | -27.98% | -3.23% |
| Administrative and Support and Waste Management and Remediation Services | 2,324          | 2,158          | -166   | -7.14%  | -.74%  |
| Educational Services   | 7,426          | 6,538          | -888   | -11.96% | -1.27% |
| Health Care and Social Assistance  | 7,807          | 9,177          | 1,370  | 17.55%  | 1.63%  |
| Arts, Entertainment, and Recreation                                      | 533            | 499            | -34    | -6.38%  | -.66%  |
| Accommodation and Food Services  | 3,651          | 3,841          | 190    | 5.2%    | .51%   |
| Other Services (except Public Administration)                            | 1,633          | 1,520          | -113   | -6.92%  | -.71%  |
| Unclassified   | 6,556          | 6,043          | -513   | -7.82%  | -.81%  |

Note: Asterisks (\*\*\*) indicate non-disclosable data.

Projections data is for South Central Region (LWDA VIII). No data available for Mecklenburg County.

Source: Virginia Works, Economic Information & Analytics, Long Term Industry and Occupational Projections, 2022-2032.

## Industry Employment and Projections

Short Term (Period= 47)

|  | Employment     |                |        | Percent |        |
|--|----------------|----------------|--------|---------|--------|
|  | Estimated 2025 | Projected 2027 | Change | Total   | Annual |
| Total, All Industries  | 4,319,847      | 4,382,412      | 62,565 | 1.45%   | .72%   |
| Total Self-Employed and Unpaid Family Workers                            | 253,078        | 255,333        | 2,255  | .89%    | .44%   |
| Agriculture, Forestry, Fishing and Hunting                               | 3,857          | 3,873          | 16     | .41%    | .21%   |
| Mining   | 5,372          | 5,497          | 125    | 2.33%   | 1.16%  |
| Mining, Quarrying, and Oil and Gas Extraction                            | 5,372          | 5,497          | 125    | 2.33%   | 1.16%  |
| Utilities  | 11,712         | 11,910         | 198    | 1.69%   | .84%   |
| Construction   | 219,547        | 226,921        | 7,374  | 3.36%   | 1.67%  |
| Manufacturing  | 238,058        | 234,873        | -3,185 | -1.34%  | -.67%  |
| Wholesale Trade  | 112,712        | 113,135        | 423    | .38%    | .19%   |
| Retail Trade   | 386,855        | 387,938        | 1,083  | .28%    | .14%   |
| Transportation and Warehousing   | 159,919        | 165,200        | 5,281  | 3.3%    | 1.64%  |
| Information  | 68,110         | 67,939         | -171   | -.25%   | -.13%  |
| Finance and Insurance  | 145,064        | 147,146        | 2,082  | 1.44%   | .72%   |
| Real Estate and Rental and Leasing                                       | 60,150         | 61,801         | 1,651  | 2.74%   | 1.36%  |
| Professional, Scientific, and Technical Services                         | 469,676        | 484,434        | 14,758 | 3.14%   | 1.56%  |
| Management of Companies and Enterprises                                  | 90,454         | 93,301         | 2,847  | 3.15%   | 1.56%  |
| Administrative and Support and Waste Management and Remediation Services | 242,667        | 243,735        | 1,068  | .44%    | .22%   |
| Educational Services   | 390,264        | 397,202        | 6,938  | 1.78%   | .89%   |
| Health Care and Social Assistance  | 520,156        | 541,236        | 21,080 | 4.05%   | 2.01%  |
| Arts, Entertainment, and Recreation                                      | 60,709         | 60,321         | -388   | -.64%   | -.32%  |
| Accommodation and Food Services  | 338,240        | 338,976        | 736    | .22%    | .11%   |
| Other Services (except Public Administration)                            | 135,059        | 137,865        | 2,806  | 2.08%   | 1.03%  |
| Unclassified   | 408,188        | 403,776        | -4,412 | -1.08%  | -.54%  |

Note: Asterisks (\*\*\*) indicate non-disclosable data.  
Projections data is for Virginia Statewide. No data available for Mecklenburg County.

Source: Virginia Works, Economic Information & Analytics,  
Short Term Industry and Occupational Projections, 2025-2027.

## Occupation Employment and Projections

Long Term (Period= 32)

|  | Employment     |                |          | Openings      |        |        |
|--|----------------|----------------|----------|---------------|--------|--------|
|  | Estimated 2022 | Projected 2032 | % Change | Replace-ments | Growth | Total  |
| Total, All Occupations                                     | 61,448         | 59,115         | -3.8%    | 68,171        | -2,333 | 65,838 |
| Management Occupations                                     | 4,225          | 4,194          | -.73%    | 3,593         | -31    | 3,562  |
| Business and Financial Operations Occupations              | 2,126          | 1,972          | -7.24%   | 1,631         | -154   | 1,477  |
| Computer and Mathematical Occupations                      | 990            | 952            | -3.84%   | 568           | -38    | 530    |
| Architecture and Engineering Occupations                   | 383            | 355            | -7.31%   | 256           | -28    | 228    |
| Life, Physical, and Social Science Occupations             | 332            | 326            | -1.81%   | 295           | -6     | 289    |
| Community and Social Service Occupations                   | 1,103          | 1,129          | 2.36%    | 920           | 26     | 946    |
| Legal Occupations  | 222            | 203            | -8.56%   | 147           | -19    | 128    |
| Education, Training, and Library Occupations               | 4,597          | 4,108          | -10.64%  | 3,651         | -489   | 3,162  |
| Arts, Design, Entertainment, Sports, and Media Occupations | 747            | 696            | -6.83%   | 766           | -51    | 715    |
| Healthcare Practitioners and Technical Occupations         | 3,020          | 3,224          | 6.76%    | 1,859         | 204    | 2,063  |
| Healthcare Support Occupations                             | 3,666          | 4,604          | 25.59%   | 5,983         | 938    | 6,921  |
| Protective Service Occupations                             | 2,198          | 1,954          | -11.1%   | 2,050         | -244   | 1,806  |
| Food Preparation and Serving Related Occupations           | 3,856          | 4,051          | 5.06%    | 7,572         | 195    | 7,767  |
| Building and Grounds Cleaning and Maintenance Occupations  | 2,271          | 2,224          | -2.07%   | 2,973         | -47    | 2,926  |
| Personal Care and Service Occupations                      | 966            | 939            | -2.8%    | 1,641         | -27    | 1,614  |
| Sales and Related Occupations                              | 5,246          | 4,753          | -9.4%    | 6,851         | -493   | 6,358  |
| Office and Administrative Support Occupations              | 6,633          | 5,792          | -12.68%  | 6,983         | -841   | 6,142  |
| Farming, Fishing, and Forestry Occupations                 | 2,337          | 2,327          | -.43%    | 3,378         | -10    | 3,368  |
| Construction and Extraction Occupations                    | 3,255          | 2,952          | -9.31%   | 2,630         | -303   | 2,327  |
| Installation, Maintenance, and Repair Occupations          | 2,877          | 2,714          | -5.67%   | 2,394         | -163   | 2,231  |
| Production Occupations                                     | 3,629          | 3,147          | -13.28%  | 3,577         | -482   | 3,095  |
| Transportation and Material Moving Occupations             | 6,769          | 6,499          | -3.99%   | 8,453         | -270   | 8,183  |

Note: Asterisks (\*\*\*) indicate non-disclosable data.  
Projections data is for South Central Region (LWDA VIII). No data available for Mecklenburg County.

Source: Virginia Works, Economic Information & Analytics,  
Long Term Industry and Occupational Projections, 2022-2032.

## Occupation Employment and Projections

*Short Term (Period= 47)*

|  | Employment     |                |          | Openings      |        |         |
|--|----------------|----------------|----------|---------------|--------|---------|
|  | Estimated 2025 | Projected 2027 | % Change | Replace-ments | Growth | Total   |
| Total, All Occupations                                     | 4,319,847      | 4,382,412      | 1.45%    | 920,875       | 62,565 | 983,440 |
| Management Occupations                                     | 305,043        | 309,283        | 1.39%    | 45,412        | 4,240  | 49,652  |
| Business and Financial Operations Occupations              | 416,396        | 422,295        | 1.42%    | 65,996        | 5,899  | 71,895  |
| Computer and Mathematical Occupations                      | 243,901        | 251,582        | 3.15%    | 28,466        | 7,681  | 36,147  |
| Architecture and Engineering Occupations                   | 74,632         | 75,477         | 1.13%    | 9,876         | 845    | 10,721  |
| Life, Physical, and Social Science Occupations             | 49,909         | 50,777         | 1.74%    | 8,029         | 868    | 8,897   |
| Community and Social Service Occupations                   | 64,908         | 67,075         | 3.34%    | 10,838        | 2,167  | 13,005  |
| Legal Occupations  | 39,357         | 39,476         | .3%      | 4,981         | 119    | 5,100   |
| Education, Training, and Library Occupations               | 257,764        | 262,907        | 2%       | 46,232        | 5,143  | 51,375  |
| Arts, Design, Entertainment, Sports, and Media Occupations | 72,619         | 73,359         | 1.02%    | 14,083        | 740    | 14,823  |
| Healthcare Practitioners and Technical Occupations         | 236,818        | 243,569        | 2.85%    | 26,634        | 6,751  | 33,385  |
| Healthcare Support Occupations                             | 164,502        | 172,170        | 4.66%    | 48,123        | 7,668  | 55,791  |
| Protective Service Occupations                             | 111,007        | 112,088        | .97%     | 27,276        | 1,081  | 28,357  |
| Food Preparation and Serving Related Occupations           | 322,749        | 322,901        | .05%     | 122,895       | 152    | 123,047 |
| Building and Grounds Cleaning and Maintenance Occupations  | 145,224        | 148,976        | 2.58%    | 39,337        | 3,752  | 43,089  |
| Personal Care and Service Occupations                      | 115,912        | 119,345        | 2.96%    | 39,994        | 3,433  | 43,427  |
| Sales and Related Occupations                              | 425,112        | 426,079        | .23%     | 108,828       | 967    | 109,795 |
| Office and Administrative Support Occupations              | 429,812        | 429,076        | -.17%    | 97,116        | -736   | 96,380  |
| Farming, Fishing, and Forestry Occupations                 | 5,543          | 5,476          | -1.21%   | 1,583         | -67    | 1,516   |
| Construction and Extraction Occupations                    | 196,719        | 201,956        | 2.66%    | 33,885        | 5,237  | 39,122  |
| Installation, Maintenance, and Repair Occupations          | 168,321        | 170,948        | 1.56%    | 29,479        | 2,627  | 32,106  |
| Production Occupations                                     | 168,073        | 165,494        | -1.53%   | 35,766        | -2,579 | 33,187  |
| Transportation and Material Moving Occupations             | 305,526        | 312,103        | 2.15%    | 76,046        | 6,577  | 82,623  |

*Note: Asterisks (\*\*\*) indicate non-disclosable data.  
Projections data is for Virginia Statewide. No data available for Mecklenburg County.*

*Source: Virginia Works, Economic Information & Analytics,  
Short Term Industry and Occupational Projections, 2025-2027.*

### Growth Occupations

|   | Employment     |                |          | Openings     |        |       | Average Annual Salary |
|---|----------------|----------------|----------|--------------|--------|-------|-----------------------|
|   | Estimated 2022 | Projected 2032 | % Change | Replacements | Growth | Total |                       |
| Medical Assistants  | 165            | 227            | 37.58%   | 249          | 62     | 311   | \$39,250              |
| Medical and Health Services Managers  | 120            | 161            | 34.17%   | 97           | 41     | 138   | \$139,490             |
| Cooks, Restaurant   | 331            | 419            | 26.59%   | 562          | 88     | 650   | \$35,920              |
| Food Servers, Nonrestaurant   | 111            | 133            | 19.82%   | 199          | 22     | 221   | \$30,410              |
| Licensed Practical and Licensed Vocational Nurses                               | 433            | 491            | 13.39%   | 349          | 58     | 407   | \$59,710              |
| Pharmacy Technicians  | 158            | 175            | 10.76%   | 149          | 17     | 166   | \$39,980              |
| Driver/Sales Workers  | 150            | 166            | 10.67%   | 165          | 16     | 181   | \$38,060              |
| Financial Managers  | 134            | 143            | 6.72%    | 93           | 9      | 102   | \$126,130             |
| Social and Human Service Assistants   | 210            | 223            | 6.19%    | 219          | 13     | 232   | \$39,760              |
| First-Line Supervisors of Food Preparation and Serving Workers                  | 405            | 426            | 5.19%    | 607          | 21     | 628   | \$42,300              |
| Receptionists and Information Clerks  | 325            | 340            | 4.62%    | 441          | 15     | 456   | \$33,500              |
| Pharmacists   | 102            | 106            | 3.92%    | 38           | 4      | 42    | \$132,250             |
| Farmers, Ranchers, and Other Agricultural Managers                              | 1,596          | 1,651          | 3.45%    | 1,675        | 55     | 1,730 | N/A                   |
| Market Research Analysts and Marketing Specialists                              | 145            | 149            | 2.76%    | 132          | 4      | 136   | \$83,530              |
| Industrial Machinery Mechanics  | 247            | 253            | 2.43%    | 193          | 6      | 199   | \$59,850              |
| Landscaping and Groundskeeping Workers  | 617            | 628            | 1.78%    | 792          | 11     | 803   | \$36,260              |
| First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 129            | 131            | 1.55%    | 132          | 2      | 134   | \$51,910              |
| Tellers   | 197            | 200            | 1.52%    | 202          | 3      | 205   | \$40,170              |
| Registered Nurses   | 676            | 683            | 1.04%    | 366          | 7      | 373   | \$83,470              |
| Light Truck or Delivery Services Drivers  | 535            | 540            | .93%     | 558          | 5      | 563   | \$44,080              |

Note: Asterisks (\*\*\*) indicate non-disclosable data. Projections and OES wage data are for South Central Region (LWDA VIII). No data available for Mecklenburg County.

Source: Virginia Works, Economic Information & Analytics, Long Term Industry and Occupational Projections, 2022-2032 Occupational Employment Statistics (OES) Survey, 2024.

## Declining Occupations

|   | Employment     |                |          | Openings     |        |       |
|---|----------------|----------------|----------|--------------|--------|-------|
|   | Estimated 2022 | Projected 2032 | % Change | Replacements | Growth | Total |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 917            | 733            | -20.07%  | 914          | -184   | 730   |
| Shipping, Receiving, and Traffic Clerks   | 211            | 173            | -18.01%  | 193          | -38    | 155   |
| Customer Service Representatives  | 791            | 660            | -16.56%  | 974          | -131   | 843   |
| Security Guards   | 244            | 204            | -16.39%  | 296          | -40    | 256   |
| Postal Service Mail Carriers  | 163            | 137            | -15.95%  | 112          | -26    | 86    |
| Office and Administrative Support Workers, All Other                            | 201            | 169            | -15.92%  | 193          | -32    | 161   |
| Inspectors, Testers, Sorters, Samplers, and Weighers                            | 209            | 176            | -15.79%  | 220          | -33    | 187   |
| Management Analysts   | 209            | 178            | -14.83%  | 156          | -31    | 125   |
| Correctional Officers and Jailers   | 896            | 767            | -14.4%   | 717          | -129   | 588   |
| Office Clerks, General  | 965            | 830            | -13.99%  | 1,070        | -135   | 935   |
| Bookkeeping, Accounting, and Auditing Clerks                                    | 692            | 597            | -13.73%  | 747          | -95    | 652   |
| Special Education Teachers, Kindergarten and Elementary School                  | 159            | 138            | -13.21%  | 99           | -21    | 78    |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing              | 137            | 120            | -12.41%  | 119          | -17    | 102   |
| Sawing Machine Setters, Operators, and Tenders, Wood                            | 274            | 241            | -12.04%  | 286          | -33    | 253   |
| Elementary School Teachers, Except Special Education                            | 951            | 837            | -11.99%  | 594          | -114   | 480   |
| Middle School Teachers, Except Special and Career/Technical Education           | 326            | 287            | -11.96%  | 204          | -39    | 165   |
| Childcare Workers   | 251            | 221            | -11.95%  | 390          | -30    | 360   |
| Electrical Power-Line Installers and Repairers                                  | 186            | 164            | -11.83%  | 132          | -22    | 110   |
| Secondary School Teachers, Except Special and Career/Technical Education        | 622            | 549            | -11.74%  | 359          | -73    | 286   |
| Retail Salespersons   | 1,080          | 955            | -11.57%  | 1,474        | -125   | 1,349 |

Note: Asterisks (\*\*\*) indicate non-disclosable data.  
Projections data is for South Central Region (LWDA VIII). No data available for Mecklenburg County.

Source: Virginia Works, Economic Information & Analytics,  
Long Term Industry and Occupational Projections, 2022-2032.

## Consumer Price Index (CPI)

### All Urban Consumers (CPI-U)

|             | Jan.    | Feb.    | Mar.    | Apr.    | May     | Jun.    | Jul.    | Aug.    | Sep.    | Oct.    | Nov.    | Dec.    | Ann.    | % chg |
|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| <b>2014</b> | 233.916 | 234.781 | 236.293 | 237.072 | 237.900 | 238.343 | 238.250 | 237.852 | 238.031 | 237.433 | 236.151 | 234.812 | 236.736 | 1.6   |
| <b>2015</b> | 233.707 | 234.722 | 236.119 | 236.599 | 237.805 | 238.638 | 238.654 | 238.316 | 237.945 | 237.838 | 237.336 | 236.525 | 237.017 | 0.1   |
| <b>2016</b> | 236.916 | 237.111 | 238.132 | 239.261 | 240.229 | 241.018 | 240.628 | 240.849 | 241.428 | 241.729 | 241.353 | 241.432 | 240.007 | 1.3   |
| <b>2017</b> | 242.839 | 243.603 | 243.801 | 244.524 | 244.733 | 244.955 | 244.786 | 245.519 | 246.819 | 246.663 | 246.669 | 246.524 | 245.120 | 2.1   |
| <b>2018</b> | 247.867 | 248.991 | 249.554 | 250.546 | 251.588 | 251.989 | 252.006 | 252.146 | 252.439 | 252.885 | 252.038 | 251.233 | 251.107 | 2.4   |
| <b>2019</b> | 251.712 | 252.776 | 254.202 | 255.548 | 256.092 | 256.143 | 256.571 | 256.558 | 256.759 | 257.346 | 257.208 | 256.974 | 255.657 | 1.8   |
| <b>2020</b> | 257.971 | 258.678 | 258.115 | 256.389 | 256.394 | 257.797 | 259.101 | 259.918 | 260.280 | 260.388 | 260.229 | 260.474 | 258.811 | 1.2   |
| <b>2021</b> | 261.582 | 263.014 | 264.877 | 267.054 | 269.195 | 271.696 | 273.003 | 273.567 | 274.310 | 276.589 | 277.948 | 278.802 | 270.970 | 4.7   |
| <b>2022</b> | 281.148 | 283.716 | 287.504 | 289.109 | 292.296 | 296.311 | 296.276 | 296.171 | 296.808 | 298.012 | 297.711 | 296.797 | 292.655 | 8.0   |
| <b>2023</b> | 299.170 | 300.840 | 301.836 | 303.363 | 304.127 | 305.109 | 305.691 | 307.026 | 307.789 | 307.671 | 307.051 | 306.746 | 304.702 | 4.1   |
| <b>2024</b> | 308.417 | 310.326 | 312.332 | 313.548 | 314.069 | 314.175 | 314.540 | 314.796 | 315.301 | 315.664 | 315.493 | 315.605 | 313.689 | 2.9   |

### Urban Wage Earners and Clerical Workers (CPI-W)

|             | Jan.    | Feb.    | Mar.    | Apr.    | May     | Jun.    | Jul.    | Aug.    | Sep.    | Oct.    | Nov.    | Dec.    | Ann.    | % chg |
|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| <b>2014</b> | 230.040 | 230.871 | 232.560 | 233.443 | 234.216 | 234.702 | 234.525 | 234.030 | 234.170 | 233.229 | 231.551 | 229.909 | 232.771 | 1.5   |
| <b>2015</b> | 228.294 | 229.421 | 231.055 | 231.520 | 232.908 | 233.804 | 233.806 | 233.366 | 232.661 | 232.373 | 231.721 | 230.791 | 231.810 | -0.4  |
| <b>2016</b> | 231.061 | 230.972 | 232.209 | 233.438 | 234.436 | 235.289 | 234.771 | 234.904 | 235.495 | 235.732 | 235.215 | 235.390 | 234.076 | 1.0   |
| <b>2017</b> | 236.854 | 237.477 | 237.656 | 238.432 | 238.609 | 238.813 | 238.617 | 239.448 | 240.939 | 240.573 | 240.666 | 240.526 | 239.051 | 2.1   |
| <b>2018</b> | 241.919 | 242.988 | 243.463 | 244.607 | 245.770 | 246.196 | 246.155 | 246.336 | 246.565 | 247.038 | 245.933 | 244.786 | 245.146 | 2.5   |
| <b>2019</b> | 245.133 | 246.218 | 247.768 | 249.332 | 249.871 | 249.747 | 250.236 | 250.112 | 250.251 | 250.894 | 250.644 | 250.452 | 249.222 | 1.7   |
| <b>2020</b> | 251.361 | 251.935 | 251.375 | 249.515 | 249.521 | 251.054 | 252.636 | 253.597 | 254.004 | 254.076 | 253.826 | 254.081 | 252.248 | 1.2   |
| <b>2021</b> | 255.296 | 256.843 | 258.935 | 261.237 | 263.612 | 266.412 | 267.789 | 268.387 | 269.086 | 271.552 | 273.042 | 273.925 | 265.510 | 5.3   |
| <b>2022</b> | 276.296 | 278.943 | 283.176 | 284.575 | 288.022 | 292.542 | 292.219 | 291.629 | 291.854 | 293.003 | 292.495 | 291.051 | 287.984 | 8.5   |
| <b>2023</b> | 293.565 | 295.057 | 296.021 | 297.730 | 298.382 | 299.394 | 299.899 | 301.551 | 302.257 | 302.071 | 301.224 | 300.728 | 298.990 | 3.8   |
| <b>2024</b> | 302.201 | 304.284 | 306.502 | 307.811 | 308.163 | 308.054 | 308.501 | 308.640 | 309.046 | 309.358 | 308.998 | 309.067 | 307.552 | 2.9   |

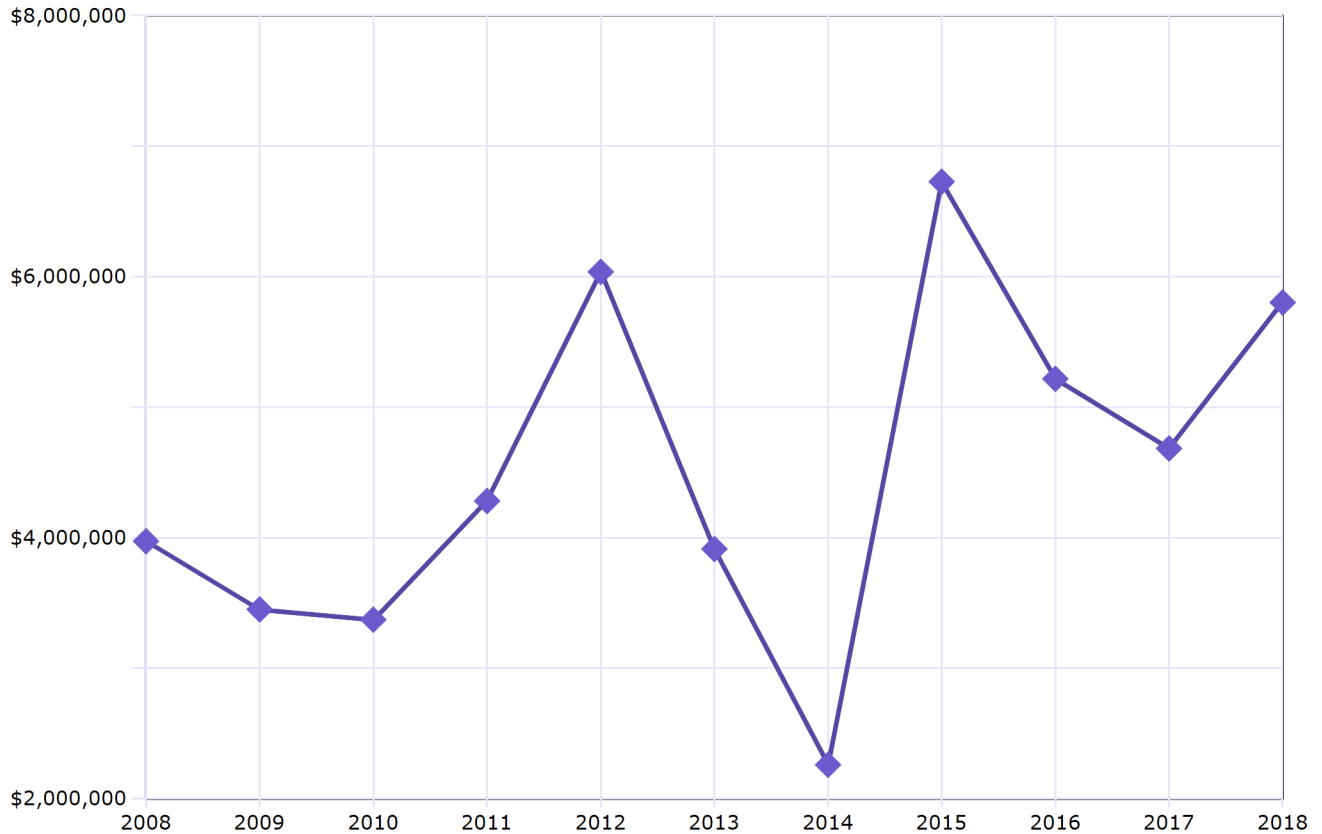
Note: CPI data is for the United States only. No data available for Mecklenburg County.

The CPI-U includes expenditures by urban wage earners and clerical workers, professional, managerial, and technical workers, the self-employed, short-term workers, the unemployed, retirees and others not in the labor force. The CPI-W only includes expenditures by those in hourly wage earning or clerical jobs.

Source: Bureau of Labor Statistics, Consumer Price Indexes (CPI) Program.

## Local Option Sales Tax

*Trends*



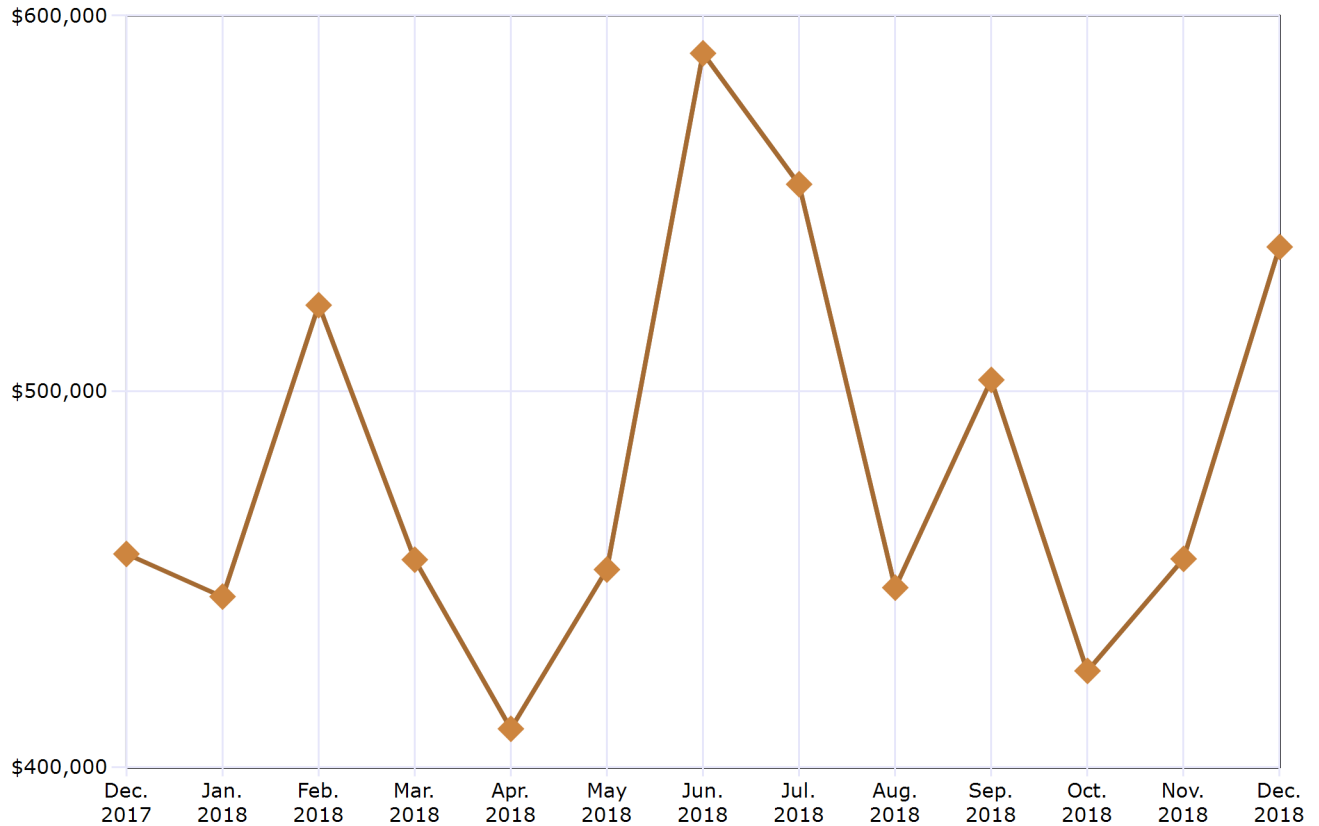
|             | Mecklenburg County | Virginia        |
|-------------|--------------------|-----------------|
| <b>2008</b> | \$3,973,062        | \$1,032,815,078 |
| <b>2009</b> | \$3,450,474        | \$979,594,664   |
| <b>2010</b> | \$3,372,299        | \$992,820,512   |
| <b>2011</b> | \$4,281,598        | \$1,035,981,229 |
| <b>2012</b> | \$6,037,130        | \$1,080,663,042 |
| <b>2013</b> | \$3,913,899        | \$1,093,292,668 |
| <b>2014</b> | \$2,260,104        | \$1,131,194,860 |
| <b>2015</b> | \$6,727,690        | \$1,179,611,271 |
| <b>2016</b> | \$5,217,440        | \$1,202,257,995 |
| <b>2017</b> | \$4,683,854        | \$1,232,981,515 |
| <b>2018</b> | \$5,802,448        | \$1,282,022,261 |

*Note: This data is based on Virginia sales tax revenues deposited, rather than the actual taxable sales figures as reported on a dealer's return.*

*Source: Virginia Department of Taxation, Revenue Forecasting.*

## Local Option Sales Tax

Past 12 Months



|                  | Mecklenburg County | Virginia      |
|------------------|--------------------|---------------|
| <b>Dec. 2017</b> | \$456,809          | \$123,193,863 |
| <b>Jan. 2018</b> | \$445,462          | \$90,794,207  |
| <b>Feb. 2018</b> | \$522,989          | \$90,576,093  |
| <b>Mar. 2018</b> | \$455,280          | \$107,834,402 |
| <b>Apr. 2018</b> | \$410,292          | \$102,372,977 |
| <b>May 2018</b>  | \$452,658          | \$110,211,496 |
| <b>Jun. 2018</b> | \$589,989          | \$112,529,037 |
| <b>Jul. 2018</b> | \$555,160          | \$107,211,401 |
| <b>Aug. 2018</b> | \$447,842          | \$109,428,585 |
| <b>Sep. 2018</b> | \$503,108          | \$105,468,340 |
| <b>Oct. 2018</b> | \$425,691          | \$107,742,243 |
| <b>Nov. 2018</b> | \$455,499          | \$112,348,128 |
| <b>Dec. 2018</b> | \$538,478          | \$125,505,352 |

Note: This data is based on Virginia sales tax revenues deposited, rather than the actual taxable sales figures as reported on a dealer's return.

Source: Virginia Department of Taxation, Revenue Forecasting.